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FAQ

Question: Is the **Geotab GO[®] Anywhere**[™] asset tracker available for FEDRAMP?

Answer: Not at this time; FEDRAMP certification is on the roadmap, but is not expected until a later date.

Question: Can the **GO Anywhere** be used for powered assets, as well as non-powered assets?

Answer: Yes! The Geotab GO Anywhere asset tracker can be used for powered assets, such as a moped, scissor lift, generators or even older versions of CAT-style construction equipment that doesn't support a GO device. It also works for unpowered assets like a porta-potty, rolling stairway, etc.

Question: Does the **GO Anywhere** provide trip information similar to how a **GO** device does?

Answer: Vehicles with a **GO** device need to provide specific trip details or second-by-second trip tracking for compliance needs; when the **GO Anywhere** goes from stationary to movement (when it moves more than 200 meters), it enters track and trace mode where it collects data every fifteen minutes, and provides 1 to 3 ping rates per 24 hours. This information will look different than "trip tracking" and is suitable for tracking the location of assets, as well as where assets have been.

Question: How many pings per day does the GO Anywhere provide?

Answer: The **GO Anywhere** provides 1 ping per day automatically; it can be configured to provide up to 3 pings per day. Please note that increasing the ping rate will directly affect the lifespan of the **GO Anywhere**.

Question: How do I order a GO Anywhere device in MyAdmin?

Answer: Navigate to the MyAdmin Store and search for the asset tracker SKU and accessories under the STAF01 account

TB1-LTMROG and TB1-LTMTEL (CANADA)

TB1-LTMATT (USA)

Add your device and accessories to your cart and navigate to the cart by clicking on the shopping cart icon in the top right corner of the page. Then, select 'Proceed to checkout'.

Order information: Enter in your Purchase Order number. Note: the text must be unique for each order, recommendation is to use something intuitive like: GO Anywhere [NAME]

Shipping Information: Select your shipping address and assign the device to yourself. Note: you may need to create a shipping contact if your address/profile is not present.

Run through the remaining steps and place your order.

Question: Can customers use the **GO Anywhere** and asset trackers from the Partner Marketplace in the same fleet?

Answer: Yes! Given that there is a wide range of customer needs and critical assets, Geotab supports all of the asset trackers found in the Partner Marketplace.

Question: My customer said they don't need asset trackers - but they are in the fleet / shipping / construction / oil & gas / mining / aviation operations / landscape / special events / city or federal government industry.

Answer: All of these customers, and more, need **GO Anywhere** asset trackers! If you can arrange a visit to your customer's business location, bring a pad of sticky notes to identify candidates for the **GO Anywhere** - and ask them how much it would cost to replace their assets? How much would they have to pay to rent this asset if it was stolen? Have they ever had any assets stolen? How much time or money did they have to spend to rent or purchase a new one?

Question: My customer said they had looked at asset trackers before, but felt the price was too high for them.

Answer: The **GO Anywhere** is designed to provide a high level of functionality for a reasonable cost. At under \$100 USD, it is priced well under competitor's pricing. Being able to add assets to their **MyG** accounts, and view both their vehicles and assets in the same platform can save them time and money.

Question: How rugged are the GO Anywhere asset trackers? Do they have an IP rating?

Answer: The **GO Anywhere** devices are built to support rugged environments and are rated <u>IP68</u> (Ingress protection = completely dustproof and protected against water projected at high pressure and temperature) and <u>IP69K</u> (Ingress protection = completely dustproof and protected against water projected at 1,160 to 1,450 PSI, in phases of 14 to 16 per 1 minute, and at temperatures up to 176° F / 80° C).

Question: How long will your asset trackers last? I see a wide range of other asset trackers that have all different predictions.

Answer: There are several factors that <u>will affect the lifespan of the battery</u> of the **GO Anywhere** device:

- Number of "pings" per day more pings will decrease battery lifespan.
- **Temperature** while designed as a rugged, IP68 and IP69K rated device, constant exposure to both extreme heat and cold will affect the battery lifespan.
- **Harsh usage** If the device is not securely attached to an asset, and is constantly slammed around or used in high-aquatic environments, this will affect the battery lifespan.

The **Go Anywhere** is shipped with a default setting of one "ping" per 24 hours; at launch, customers have the ability to increase the ping rate to 3x pings per 24 hours.

With one ping per 24 hours, the expected battery lifespan of the **GO Anywhere** is up to 10 years, but as you have seen above, there are external and environmental factors that will affect the battery lifespan. It's easy for customers to view the current battery status in their **MyG** accounts, so they understand which assets have a device with more or less lifespan.

Resources

Partner and sales resources on MASH